



16<sup>th</sup> July 2014

Hughes Communication India Limited  
 Plot No. 1, Sector 18  
 Electronic City  
 Gurgaon-122015

**Quote Reference: XE030714/ST**

Dear Sir/Madame,

Please find below our price quotation for the items requested:

Line	Qty	Item Description	Unit Price US Dollars	Extended Price US Dollars
01	1	1:1 Redundant Ku-Band TWTA System consisting of,  2 x XTRT-400K 400 Watts Touch-Screen Indoor/Rack-Mount Ku-Band (13.75 – 14.50 GHz) TWTA, including,  <ul style="list-style-type: none"> <li>• Built-in Redundancy Controller</li> <li>• Ethernet Interface</li> <li>• Parameter Trend Analysis</li> <li>• Remote Diagnostics, plus</li> </ul> 1:1 Redundant Kit including,  <ul style="list-style-type: none"> <li>• Mounting Kit</li> <li>• Waveguide/Coaxial Inter-connects</li> <li>• Waveguide Switch</li> <li>• Dummy Load</li> </ul>	\$71,000	\$71,000
02	1	Pre-Wired Equipment Cabinet/Rack (Optional, Use with item 01)	\$5,500	\$5,500
03	2	Integral Linearizer (Optional, Use with XTRT-400K)	\$9,800	\$19,600
04	2	L-Band Block Upconverter, External 10 MHz Ref (Optional, Use with XTRT-400K)	\$3,300	\$6,600
05	2	L-Band Block Upconverter, Internal 10 MHz Ref (Optional, Use with XTRT-400K)	\$4,400	\$8,800
06	2	Uplink Power Control (Optional, Use with XTRT-400K)	\$2,200	\$4,400

Pricing: Ex-works, Santa Clara, USA

Warranty: 12 Months (from date of shipment) Workmanship and Materials

Delivery: Starting 60 - 75 Days ARO

Payment terms: Full Wire Payment Prior to Shipment

**XICOM TECHNOLOGY EUROPE LIMITED**

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**BUYER warrants that it shall not directly or indirectly export, transfer or in any way distribute any of the Products, or parts thereof, or any of Xicom Technology Proprietary Rights to any country or territory that is prohibited from receiving such material under any applicable law of the United States, including without limitations to the United States export laws and regulations.**

This quotation is valid for 30 days from today's date and is subject to Xicom Technology Europe Limited Terms and Conditions of sale, a copy of which are available upon request.

If you have any questions please do not hesitate to contact me.

Best Regards,

Sajeev Thomas Thachil  
Director Sales, India and Middle East